## Message Text

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INFO OCT-01 EUR-12 ISO-00 AID-05 CIAE-00 COME-00 FRB-01 INR-07 NSAE-00 USIA-15 TRSE-00 XMB-04 OPIC-06 SP-02 LAB-04 EPG-02 SIL-01 OMB-01 NSC-05 SS-15 STR-04 CEA-01 /093 W

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R 022042Z MAY 77
FM AMEMBASSY OTTAWA
TO SECSTATE WASHDC 3318
INFO AMCONSUL MONTREAL
ALL OTHER AMCONSULS CANADA (POUCH

UNCLAS OTTAWA 03313

E.O. 11652: N/A TAGS: ETRD, CA

SUBJECT: MARCH MERCHANDISE TRADE SURPLUS

- 1. SUMMARY: GLOBAL EXPORTS IN MARCH ROSE 16.4 PERCENT TO CAN DOLS 4,017 MILLION FROM FEBRUARY LEVEL WHILE IMPORTS INCREASED ONLY 3.7 PERCENT TO CAN DOLS 3,508 MILLION TO GIVE CANADA MERCHANDISE TRADE SURPLUS OF CAN DOLS 509 MILLION (SEASONALLY-ADJUSTED ON BALANCE OF PAYMENT BASIS). ON UNADJUSTED CUSTOMS BASIS, EXPORTS WERE CAN DOLS 3,830 MILLION AND EXPORTS WERE CAN DOLS 3,743 MILLION, FOR TRADE SURPLUS OF CAN DOLS 87 MILLION. CANADIAN EXPORTS TO U.S., ON SEASONALLY-ADJUSTED CUSTOMS BASIS, ROSE 9.5 PERCENT TO RECORD LEVEL OF CAN DOLS 2,608 MILLION WHILE IMPORTS FROM U.S. DECLINED BY ABOUT 1.0 PERCENT TO CAN DOLS 2,419 MILLION. END SUMMARY
- 2. GLOBAL EXPORTS IN MARCH, ON SEASONALLY-ADJUSTED BALANCE OF PAYMENTS BASIS, TOPPED CAN DOLS 4 BILLION FOR FIRST TIME. WITH IMPORTS RISING MORE SLOWLY, TO CAN DOLS 3,508 MILLION, MERCHANDISE TRADE SURPLUS WAS CAN DOLS 509 MILLION IN MARCH, AND FOR FIRST QUARTER OF 1977 SURPLUS WAS CAN UNCLASSIFIED

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DOLS 731 MILLION.

- 3. EXPORTS TO U.S. ROSE 9.5 PERCENT TO CAN DOLS 2,608.1 MILLION (SEASONALLY-ADJUSTED, CUSTOMS BASIS) WHILE IMPORTS DECLINED 0.8 PERCENT TO CAN DOLS 2,419 MILLION.
- 4. MARCH INCREASE IN EXPORTS TO U.S. WAS WIDESPREAD, BUT

APPROXIMATELY ONE-HALF DUE TO RISE IN MOTOR VEHICLES. GAINS ALSO REPORTED IN EXPORTS OF NATURAL GAS, LUMBER, NEWSPRINT, METALS AND MACHINERY. U.S. SHARE OF TOTAL EXPORTS FOR MARCH WAS 67.6 PERCENT.

- 5. MARCH IMPORTS FROM U.S. SHOWED INCREASES IN PASSENGER CARS AND AUTOMOTIVE PARTS BUT DECREASES IN INDUSTRIAL MACHINERY AND TRANSPORTATION EQUIPMENT. U.S. SHARE OF TOTAL IMPORTS FOR MARCH WAS 68.5 PERCENT.
- 6. FOR FIRST QUARTER OF 1977, SEASONALLY-ADJUSTED EXPORTS TO U.S. ROSE 14 PERCENT TO CAN DOLS 7,342.5 MILLION FROM CAN DOLS 6,423.1 MILLION IN FOURTH QUARTER OF 1976. IMPORTS FROM U.S. WERE UP MORE THAN 9 PERCENT TO CAN DOLS 7,105.1 MILLION IN FIRST QUARTER, GIVING CANADA SURPLUS OF CAN DOLS 237.4 MILLION IN MERCHANDISE TRADE WITH U.S. ENDERS

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## Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED** Concepts: TRADE BALANCE, MARKETS

Control Number: n/a

Copy: SINGLE Sent Date: 02-May-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am Decaption Note:

Disposition Action: n/a Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment:

Disposition Date: 01-Jan-1960 12:00:00 am Disposition Event:

Disposition History: n/a Disposition Reason:

Disposition Remarks:
Document Number: 1977OTTAWA03313
Document Source: CORE

**Document Unique ID: 00** Drafter: n/a

Enclosure: n/a Executive Order: N/A Errors: N/A

**Expiration:** 

Film Number: D770153-1192

Format: TEL From: OTTAWA

Handling Restrictions: n/a

Image Path: ISecure: 1

Legacy Key: link1977/newtext/t197705104/aaaadlww.tel

Line Count: 79 Litigation Code IDs: Litigation Codes:

Litigation History: Locator: TEXT ON-LINE, ON MICROFILM Message ID: 243ce287-c288-dd11-92da-001cc4696bcc

Office: ACTION EB

Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a Page Count: 2
Previous Channel Indicators: n/a

Previous Classification: n/a
Previous Handling Restrictions: n/a

Reference: n/a Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags: Review Date: 14-Oct-2004 12:00:00 am

Review Event: Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 2331475 Secure: OPEN Status: NATIVE

Subject: MARCH MERCHANDISE TRADE SURPLUS

TAGS: ETRD, CA To: STATE Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS\_Docs/243ce287-c288-dd11-92da-001cc4696bcc

Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009